

## Managers' Guide to Business Coaching

This professional development workshop, Manager's Guide to Business Coaching, explores some of the different feedback techniques and proven coaching and employee training practices that can strengthen relationships, bolster trust and commitment and reap the benefits of open and good-intentioned communication.

Giving meaningful feedback and consistent business coaching are critical responsibilities of all managers, but what is the best way to communicate well-intentioned requests, lessons and suggestions to others?

Various techniques and approaches exist but ultimately, the best managers have a coaching style, which is based on a number of specific individual factors – all of which greatly impact how the information is perceived and managed.

### THE BUSINESS COACHING WORKSHOP WILL:

- Explore methods for building trust and acceptance from the person receiving the coaching or employee training
- Demonstrate how to use questions effectively and achieve top performance
- Examine opportunities for continuous timely feedback
- Examine the pitfalls common to coaching and ways to overcome them
- Eliminate unreliable coaching behavior and demonstrate a supportive atmosphere
- Deal with resistance and how to work through push-back from employees
- Utilize case studies and real life work examples

To ensure a great experience, aspects of this professional development workshop may be modified to benefit your group size, group makeup, and time available.

Since you like this program, you may also consider [Virtual Coaching and Feedback](#) as a remote option!

## Clients Talk About this Program

"I do not pass out flattery easily, but you were great! What a pleasure to have you facilitate our session. You are the Arnold Palmer of leadership development. Your unique ability to connect with us and make us feel like you were only talking to me was uncanny. You have perfected the art of this connection. Thank you so much for the energy, your sincerity, and the kindness to assist us in the pursuit of getting better."

Rob - [Bose](#)

## Program Details

### Group Size:

Any

### Team Size:

N/A

### Program Length:

One Day

### Space Requirement

Varies according to your group size. Classroom Style or Rounds.

### Setting:

Select

### Physicality:

Select

## Program Elements

- ✓ Innovation & Problem Solving
- ✓ Performance & Continuous Improvement

## What's Included?

Pricing varies depending upon the number of participants and includes the Professional Development program, prep, production coordination and all materials, program design, and an experienced professional trainer.